

# Perishables

| PRODUCT TYPE-GENERAL |                         | BULK   |             |          |         |
|----------------------|-------------------------|--------|-------------|----------|---------|
| COMMODITY            | DESCRIPTION             | Origin | Destination | Bulk Min | Bulk lb |
| 1400                 | Flowers, Plants (PEF)   | A-1    | B           | \$65.00  | \$0.91  |
| 0006                 | Food Stuffs (EAT)       |        | C           | \$65.00  | \$0.91  |
| 0007                 | Fruit, Vegetables (PEP) |        | D           | \$65.00  | \$0.96  |
| 0601                 | Meat (PEM)              |        | E           | \$65.00  | \$1.52  |
| 0300                 | Seafood (PES)           | A      | B           | \$75.00  | \$1.18  |
|                      |                         |        | C           | \$75.00  | \$1.18  |
|                      |                         |        | D           | \$75.00  | \$1.23  |
|                      |                         |        | E           | \$75.00  | \$2.06  |
|                      |                         | B      | A-1         | \$85.00  | \$1.14  |
|                      |                         | C      |             | \$85.00  | \$0.78  |
|                      |                         | D      |             | \$85.00  | \$1.24  |
|                      |                         | E      |             | \$85.00  | \$1.65  |
|                      |                         | B      | A           | \$95.00  | \$1.41  |
|                      |                         | C      |             | \$95.00  | \$1.06  |
|                      |                         | D      |             | \$95.00  | \$1.41  |
|                      |                         | E      |             | \$95.00  | \$2.52  |
|                      |                         | A-2    | B           | \$65.00  | \$0.91  |
|                      |                         |        | C           | \$65.00  | \$0.91  |
|                      |                         |        | D           | \$65.00  | \$0.96  |
|                      |                         | B      | A-2         | \$85.00  | \$1.14  |
|                      |                         | C      |             | \$85.00  | \$0.78  |
|                      |                         | D      |             | \$85.00  | \$1.14  |
|                      |                         | A      | A           | \$35.00  | \$0.54  |

| LANE SPECIFIC GENERAL RATE |             |          |         |  |
|----------------------------|-------------|----------|---------|--|
| Origin                     | Destination | Bulk Min | Bulk lb |  |
| ITO/KOA/LIH*               | OGG         | \$35.00  | \$0.40  |  |
| OGG*                       | ITO/KOA/LIH | \$35.00  | \$0.40  |  |

\* Direct, non-stop flights

| A   | A-1        | A-2                          | B   | C   | D   | E   |
|-----|------------|------------------------------|-----|-----|-----|-----|
| HNL | HNL        | OGG                          | LAX | LAS | SEA | JFK |
| ITO | (Transpac) | LIH                          | SAN | PHX | PDX | BOS |
| KOA |            | KOA                          | SFO |     |     | MCO |
| LIH |            |                              | SMF |     |     |     |
| OGG |            | (Transpac,<br>non-stop only) | OAK |     |     |     |
|     |            |                              | AUS |     |     |     |



SCC

Discount

Effective Date

Rates do not include security surcharges

Please see conditions below:

- 1 Rates are not valid for live animals, human remains, restricted articles or high value articles.
- 2 Rates are valid only on HA 173 Air waybill.
- 3 Rates are applicable for Specific Handling/Commodity indicated on this agreement.
- 4 Rates will be suspended if your account with Hawaiian Air Cargo is not in good standing (Net 30) or placed on "stop credit."
- 5 Hawaiian Air Cargo reserves the right to modify these rates without notice.
- 6 Hawaiian Airlines 173 Air Waybill (AWB) must be clearly indicated with your proper HA customer code and proper handling/commodity code combination in the "Rate/Class: Commodity Item No." column. AWBs not clearly indicated as such, will be subject to published tariff rates and will not be re-rated.
- 7 Shipping charges will be based on the greater of actual or chargeable weight.
- 8 All shipments are subject to minimum published rates.
- 9 All rates are stated in U.S. Dollars and are subject to applicable taxes and fees.
- 10 Priority rates will be 200% of the applicable market rates, with the exception of the MIN which will be \$15 more for A-A and \$10 more for all others.
- 11 Above rates include fuel. Security surcharge fees will apply for any non-CCSF shipments.

This agreement constitutes the entire understanding between the parties with respect to the subject matter of this Agreement and supersedes all other statements or understandings whether verbal or written.

## Perishables

Market

October 1, 2021